

Module 5: ESG Reporting & Disclosure Standards

ESG REPORTING



SYSTEMATIC
TRACKING



ECO-CONSIOUS
REPORTING



TRANSPARENCY
IN DATA



HOLISTIC
VALIDATION



PARTICIPATORY
DISCLOSURE

ESG Reporting & Disclosure Standards refer to the globally recognised frameworks, guidelines, and regulatory requirements that organisations use to measure, structure, and publicly disclose their performance on Environmental (E), Social (S), and Governance (G) indicators. These standards ensure that ESG data is consistent, reliable, comparable, transparent, and decision-useful for stakeholders such as investors, regulators, customers, and communities.

They define what companies must report (metrics, risks, policies), *how* they must report (methodology, formats), and *why* reporting is essential (accountability, compliance, risk management, and trust-building).

Topics Covered:

- Understanding Global Reporting Frameworks:
- GRI, SASB, TCFD, and BRSR (India)
- How to Prepare an ESG Report
- Data Collection, Metrics, and KPIs
- ESG Ratings and Benchmarking (MSCI, Sustainalytics, CRISIL)
- Case Study: Reliance Industries' ESG Scorecard

Learning Outcome:

Gain hands-on knowledge of preparing compliant ESG disclosures.



1. Understanding Global Reporting Frameworks:

Understanding Global Reporting Frameworks refers to the knowledge and interpretation of internationally recognised standards, guidelines, and systems used by organisations to measure, structure, and disclose their sustainability, ESG, and non-financial performance. These frameworks—such as GRI, SASB, TCFD, ISSB, CDP, and Integrated Reporting (<IR>)—provide uniform methods for reporting environmental impact, social responsibility, governance practices, risks, and strategic outcomes.

Understanding these frameworks means knowing **what to report, how to report, and which framework is appropriate** for different industries, stakeholders, and regulatory environments. It enables organisations to produce transparent, comparable, credible, and globally aligned sustainability disclosures.

GRI, SASB, TCFD, and BRSR (India):

1. GRI (Global Reporting Initiative)

GRI is the **world's most widely adopted sustainability reporting framework**, used by 10,000+ companies in 100+ countries. It is designed to help companies **measure and report their impact on the economy, environment, and society**.

1.1 Purpose of GRI

- Helps organisations report **their impact on the world**, not just how ESG affects the company.
- Focuses on **stakeholder materiality**, meaning topics important to workers, communities, regulators, and society.

1.2 Structure of GRI Standards

GRI Standards are **modular** and consist of:

A. Universal Standards

1. **GRI 1 – Foundation:** Principles & reporting requirements
2. **GRI 2 – General Disclosures:** Basic organisational info, governance, ethics
3. **GRI 3 – Material Topics:** Method for identifying & assessing ESG materiality

B. Topic-Specific Standards

Cover three categories:

- **GRI 200 – Economic Standards**
- **GRI 300 – Environmental Standards**
- **GRI 400 – Social Standards**



Each topic has **detailed disclosures** (e.g., GRI 305 for emissions, GRI 403 for occupational safety).

1.3 Key Concepts

- **Double Materiality:**
 - Impact of the organisation on the world
 - Impact of ESG issues on the organisation
- **Stakeholder Inclusiveness**
- **Sustainability Context**
- **Accuracy & comparability**

1.4 Strengths

- Most **holistic and broad** ESG reporting standard.
- High stakeholder relevance.
- Recognized by governments & stock exchanges globally.

1.5 Best For

- Companies want **comprehensive sustainability reporting**.
- Organisations with large social/environmental footprints.
- Multinationals with stakeholder-driven reporting obligations.

2. SASB (Sustainability Accounting Standards Board)

SASB is a **financial materiality-focused** reporting standard.

It asks:

“Which ESG issues impact a company’s financial performance?”

It is widely used by investors, asset managers, and publicly listed companies

2.1 Purpose of SASB

- Helps investors understand **financially material ESG risks**.
- Focuses on **industry-specific** ESG disclosures.

2.2 Structure of SASB Standards

A. 77 Industry-Based Standards

SASB covers **77 industries** across 11 sectors:

- Technology
- Financials
- Consumer goods
- Infrastructure



- Healthcare
- Extractives
- Transportation
- Services
- Renewable energy
- ... and more.

Each industry has a few **critical ESG metrics** that affect financial value.

2.3 Key Concepts

- **Investor-focused materiality**
- **Decision-useful disclosures**
- **Industry specificity**
- **Quantitative KPIs**

2.4 Example Metrics

For a software company:

- Data Privacy breaches
- Cybersecurity robustness
- Energy consumption of data centres
- Employee engagement metrics

For a mining company:

- Water usage
- Waste management
- Worker safety
- Community relations

2.5 Strengths

- Highly relevant to **investors**
- Focuses on **financial impact**
- Sector-specific, data-driven

2.6 Best For

- Listed companies
- Investor-focused reports
- Integrating ESG into financial disclosures
- Strategic risk assessments



3. TCFD (Task Force on Climate-Related Financial Disclosures)

TCFD is a **global climate-reporting framework** focused on how climate risks affect business strategy, operations, and finances.

Many countries (the UK, Japan, and Singapore) have made TCFD **mandatory**.

3.1 Purpose of TCFD

To help companies disclose:

- **Climate-related risks & opportunities**
- **Strategic impacts**
- **Financial implications**
- **Climate governance**
- **Scenario analysis**

3.2 TCFD's 4 Pillars

TCFD has **11 detailed disclosures** organised into 4 pillars:

A. Governance

How the board & management oversee climate risks.

B. Strategy

Impact of climate risks & opportunities on:

- Business model
- Strategy
- Financial planning

Includes **scenario analysis** under 1.5°C, 2°C, and 4°C pathways.

C. Risk Management

How the company identifies & manages:

- Physical climate risks
- Transition risks (carbon taxes, policy changes)
- Market & reputational risks

D. Metrics & Targets

Examples:

- GHG emissions (Scope 1/2/3)



- Carbon intensity
- Renewable energy %
- Climate targets aligned with SBTi

3.3 Strengths

- Highly structured
- Focuses on **financial risk & resilience**
- Tied to climate science (IPCC pathways)
- Required by international investors & regulators

3.4 Best For

- High-emission industries
- Publicly listed companies
- Firms exposed to climate-related supply chain or regulatory risk
- Companies committed to a net-zero strategy

IN 4. BRSR (Business Responsibility and Sustainability Reporting - India)

SEBI introduced BRSR, which is **mandatory for the top 1000 listed companies in India**. It is India's strongest ESG disclosure requirement.

It aligns with:

- GRI
- SASB
- TCFD
- Integrated Reporting
- India Companies Act
- National Guidelines for Responsible Business Conduct (NGRBC)

4.1 Purpose of BRSR

- To improve the **quality, consistency, and reliability** of ESG reporting in India
- To align companies with **international ESG expectations**
- To make ESG disclosures **quantitative and comparable**

4.2 Two Formats

1. BRSR Core (Mandatory subset of metrics)

- Industry-agnostic
- High-quality, verified data
- Focused on India's national priorities
- Requires external assurance



2. BRSR Comprehensive (Full disclosure)

- All ESG-related information
- Company policies, leadership, strategy, KPIs
- Voluntary but recommended

4.3 BRSR Structure – 9 Principles (NGRBC)

P1 – Ethics, transparency & accountability

P2 – Sustainable goods & services

P3 – Employee well-being

P4 – Stakeholder engagement

P5 – Human rights protection

P6 – Environmental protection

P7 – Public policy engagement

P8 – Inclusive community development

P9 – Customer value & privacy

Each principle has:

- Policy section
- Management section
- Quantitative metrics
- Performance indicators

4.4 Key ESG Metrics Under BRSR

Environmental Metrics

- Energy consumption
- Emissions (Scope 1, 2, partial Scope 3)
- Water usage
- Waste management
- Circularity systems

Social Metrics

- Employee diversity
- OHS performance
- Training hours
- Fair wages
- Sexual harassment cases
- Supply chain human rights audits



Governance Metrics

- Board independence
- Ethical leadership
- Anti-corruption controls
- ESG risk integration
- Whistle-blower summary

4.5 Strengths of BRSR

- First **mandatory** ESG reporting in India
- Combines global & Indian priorities
- Ensures **data reliability** through assurance
- Uses **standardised KPIs** for comparability

4.6 Best For

- Listed Indian companies
- Companies preparing for ESG ratings (MSCI, Sustainalytics)
- Organisations targeting investors focused on India ESG compliance

Summary Table

Framework	Focus Area	Materiality	Best For
GRI	Impact on society/environment	Double materiality	holistic sustainability reports
SASB	Financially material ESG issues	Investor materiality	Stock-listed companies, investors
TCFD	Climate risks & financial impact	Finance materiality	Companies with climate exposure
SR (India)	Disclosures for Indian companies	Mandatory KPIs	1000 listed companies in India

3. How to Prepare an ESG Report

1. Introduction: What Is an ESG Report?

An **ESG Report** is a structured document that discloses a company's performance, risks, strategies, and initiatives related to **Environmental (E), Social (S), and Governance (G)** factors.

It helps stakeholders understand:



- How the company manages environmental impact
- How it treats people (employees, suppliers, communities)
- How ethical, transparent, and accountable its governance is
- What ESG risks it faces and how it mitigates them
- How ESG contributes to long-term value creation

Preparing an ESG report requires **strategy + data + governance + transparency + technical precision**.

2. The 10-Step Deep-Dive Process for Preparing an ESG Report

This method is aligned with global standards (GRI, SASB, TCFD, ISSB) and India's BRSR requirements.

STEP 1: Establish the Purpose, Scope & Reporting Framework

Before collecting data, the company must define:

A. Purpose

- Regulatory compliance? (BRSR, EU-CSRD)
- Investor communication? (SASB, TCFD)
- Stakeholder engagement? (GRI)
- Rating improvement? (MSCI, Sustainalytics)

B. Scope

- Geographic boundary (India/global)
- Operational boundary (factories, offices, supply chains)
- Time period (annual report cycle)

C. Framework Selection

Most organisations use a **combination** of frameworks:

- **GRI** → Comprehensive sustainability disclosure
- **SASB** → Financially material metrics
- **TCFD** → Climate risk reporting
- **ISSB/IFRS S1 & S2** → Global baseline
- **BRSR (India)** → Mandatory for listed companies

Framework selection determines the **structure, metrics, and depth** of the report.

STEP 2: Build an ESG Governance Structure



A credible ESG report requires governance oversight.

A. Board-Level Oversight

- Sustainability/ESG Committee
- Audit Committee
- Risk Management Committee

B. ESG Steering Committee

Consists of heads of:

- EHS
- HR & DEI
- Finance
- CSR
- Procurement
- Risk & Compliance

C. ESG Working Groups

Functional teams are responsible for data collection and monitoring.

D. ESG Policy Development

Policies needed:

- ESG Policy
- Human Rights Policy
- Anti-corruption Policy
- Climate Policy
- DEI Policy
- Supplier Code of Conduct

Governance ensures accountability and reduces reporting risks.

STEP 3: Conduct ESG Materiality Assessment

Materiality assessment identifies **which ESG issues matter most** to stakeholders and to business success.

A. Identify ESG Topics

Common topics:



- Emissions
- Water usage
- Waste
- Biodiversity
- DEI
- Safety
- Human rights
- Data privacy
- Anti-corruption
- Community development

B. Stakeholder Engagement

Engage:

- Employees
- Investors
- Communities
- Customers
- Regulators
- Suppliers

C. Impact & Financial Materiality

1. **Impact Materiality** → How the company affects society/environment (GRI).
2. **Financial Materiality** → How ESG risks affect the company (SASB, TCFD).
3. **Double Materiality** → Combination of both (EU-CSRD).

D. Prioritisation Tools

- Heat maps
- Risk matrices
- Scoring methods

The result is a **materiality matrix**, forming the backbone of the report.

STEP 4: Define ESG Strategy, Goals & Policies

A strong report must show the company's:

A. ESG Vision & Mission

Aligned to business purpose and SDGs (UN Sustainable Development Goals).



B. Strategic Pillars

Examples:

- Climate action
- Responsible supply chain
- Workforce well-being
- Ethical governance
- Product responsibility

C. Goals & KPIs

Set SMART goals:

- Net-zero by 2040
- 50% renewable energy by 2030
- Zero workplace fatalities
- 40% women in leadership by 2027
- 100% supplier audits

D. Roadmaps

Provide timelines, budgets, functions, and accountability mechanisms.

STEP 5: Data Collection & ESG Metrics

This is the **most demanding** part of the reporting process.

A. Create Data Inventory

Collect data for:

- E (Environment)
- S (Social)
- G (Governance)

B. Environmental Data

- Scope 1, 2, 3 emissions
- Energy consumption
- Water withdrawal/discharge
- Waste generation & circularity
- Biodiversity impacts
- Pollution data



C. Social Data

- Workforce demographics
- OHS statistics (LTIFR, accident rates)
- Training hours
- Grievance cases
- Employee engagement surveys
- Supply chain labour compliance

D. Governance Data

- Board composition & diversity
- CEO pay ratio
- Whistle-blower cases
- Anti-corruption training completion
- Cybersecurity incidents
- Compliance investigations

E. Data Systems

Use ESG tools:

- Enablon
- Sphera
- Diligent ESG
- Workiva
- Watershed
- Microsoft Sustainability Cloud

Data must be **auditable, consistent, and complete.**

STEP 6: Climate Risk Assessment (TCFD-Based)

TCFD requires disclosure of:

A. Climate Risks

- Physical risks (storms, heatwaves)
- Transition risks (carbon taxes, new regulations)



B. Scenario Analysis

Test the company's strategy under:

- 1.5°C
- 2°C
- 4°C climate pathways

C. Financial Implications

Impact on:

- Revenue
- Operating costs
- Assets & liabilities
- Supply chain
- Capital access

D. Governance & Risk Processes

Describe how the board/management oversees climate-related risks.

This section proves climate readiness and resilience.

STEP 7: ESG Internal Controls & Assurance

Strong ESG reports must avoid **greenwashing**.

A. Internal Controls

- Data validation procedures
- Segregation of duties
- Internal ESG audits
- Third-party checks

B. Internal Audit Role

Internal auditors test:

- Accuracy of ESG data
- Effectiveness of ESG controls
- Completeness of disclosures
- Alignment with frameworks



C. External Assurance

External auditors provide:

- Limited assurance
- Reasonable assurance

Assurance enhances credibility.

STEP 8: Structure & Draft the ESG Report

A. Common Report Structure

1. CEO/Chairperson Message
2. About the Company
3. ESG Vision, Strategy & Governance
4. Materiality Assessment
5. Environmental Performance
6. Social Performance
7. Governance Performance
8. Climate Reporting (TCFD)
9. Data & KPIs
10. Case Studies
11. Future Commitments
12. GRI/SASB Index

B. Style of the Report

- Transparent
- Balanced
- Fact-based
- Clear KPIs
- Strong data visuals
- Avoid exaggerated claims

C. Integration with Annual Report

Many companies now issue:

- **Integrated Reports (<IR>)**
- **Sustainability Reports**
- **BRSR Reports**
- **Climate Reports (TCFD)**



STEP 9: Review, Board Approval & Publication

A. Internal Review

- ESG team
- Internal Audit
- Legal & Compliance
- Risk team

B. Board Review

- Audit committee approves data accuracy
- ESG committee approves content
- Full board approval required for listed companies

C. Publication

Released through:

- Corporate website
- Annual report filing
- Stock exchange disclosure
- ESG reporting portals

STEP 10: Stakeholder Communication & Continuous Improvement

A. Create Engagement Plan

- Investors
- Employees
- Customers
- Regulators
- Communities
- NGOs

B. Use ESG Ratings Feedback

From:

- MSCI
- Sustainalytics
- FTSE Russell



C. Annual Improvement Cycle

- Review gaps
- Strengthen policies
- Update targets
- Improve data systems
- Enhance governance

Sustainability reporting is an **ongoing journey**, not a one-time exercise.

4. Data Collection, Metrics & KPIs

1. Big picture: why precise data + KPIs matter

- **Decision-usefulness:** investors and leaders need reliable numbers to make capital, risk and strategy choices.
- **Accountability:** KPIs translate high-level goals (e.g., “net-zero”) into measurable action.
- **Comparability & assurance:** standardised metrics make benchmarking and third-party assurance possible.
- **Continuous improvement:** good KPIs tell you where to focus resources.

2. Data collection fundamentals

2.1 Define data boundaries up front

- **Organisational boundary:** equity share vs control approach (financial consolidation method) — be explicit.
- **Operational boundary:** which sites, legal entities, and facilities are included.
- **Temporal boundary:** reporting period and cut-off rules.
- **Value chain boundary:** define Tier 1 / Tier 2 / Tier 3 coverage for Scope 3 and supply-chain metrics.

2.2 Map data owners and flows

- Create a **Data Lineage Map** showing source → collector → approver → storage → reporter.
- Assign a **single accountable data owner** per metric (e.g., Head of Facilities responsible for site energy).
- Define feeders (IoT, ERP, HRIS, procurement, third-party reports).

2.3 Sources of ESG data (typical)

- **Operational systems:** energy meters, building management systems (BMS), weighbridges, SCADA.
- **Finance/Procurement:** invoices, purchase orders, vendor contracts.
- **HR systems:** headcount, diversity, training, grievances.
- **Health & Safety logs:** incident reports, LTIFR logs.



- **Supply-chain records:** supplier self-assessments, audit reports.
- **Third-party data:** emissions factors, RECs, certified supplier lists, LCA databases (ecoinvent).
- **Surveys & manual logs:** employee surveys, community beneficiary surveys.
- **External sources:** weather, utility emission factors, government databases.

2.4 Data capture methods

- **Automated capture:** smart meters, APIs, IoT sensors (preferred for speed & auditability).
- **System integration:** ERP → Data Warehouse → ESG platform.
- **Manual entry:** spreadsheets with strict templates & validations (only where automation is not feasible).
- **Third-party uploads:** supplier portals, auditor submissions.

3. Data quality & control (the non-negotiables)

3.1 Data quality dimensions

- **Accuracy:** matches reality.
- **Completeness:** no missing material items.
- **Timeliness:** available when needed.
- **Consistency:** same definitions across periods.
- **Validity:** conforms to acceptable formats and ranges.
- **Traceability:** source documents stored and linked.

3.2 Control mechanisms

- **Standardised templates** with mandatory fields & drop-downs.
- **Validation rules** (e.g., energy > 0, headcount integer, emissions ≥ 0).
- **Range and reasonableness checks** (e.g., energy intensity within ±30% of prior year unless documented).
- **Reconciliation routines** (meter totals vs invoice kWh).
- **Segregation of duties:** data enterer ≠ approver.
- **Audit trails:** record who changed what and why.
- **Periodic internal audits** (sample-based) and external assurance for critical KPIs.

4. Choosing metrics vs KPIs — definitions

- **Metric:** a raw measurement (e.g., kWh consumed, litres of water used, number of training hours).
- **KPI:** a metric + context/normalization + target + frequency (e.g., kWh per unit produced; LTIFR; % renewable electricity).
- **Dashboard indicator:** KPI presented visually (trend, target vs actual, traffic light).

Design principle: KPIs should be **SMART** — Specific, Measurable, Achievable, Relevant, Time-bound.



5. KPI taxonomy: recommended, calculation, units, data sources

Below are **high-value ESG KPIs** with precise calculation guidance. Use these as a standard library.

Environmental (E)

1. Scope 1 GHG emissions (tCO₂e)

- **What:** Direct emissions from company-owned sources (fuel combustion, process emissions, fugitive refrigerant leaks).
- **Calc:** Sum(activity * emission_factor) for all Scope 1 sources.
- **Unit:** tonnes CO₂-equivalent.
- **Data source:** Fuel invoices, meter readings, refrigerant purchase logs, GHG Protocol emission factors.

2. Scope 2 GHG emissions (market & location-based) (tCO₂e)

- **What:** Indirect emissions from purchased electricity (report both location-based and market-based).
- **Calc:** Electricity (kWh) * grid emission factor (location) OR supplier-specific emission factor (market/PPA/REC adjustments).
- **Unit:** tCO₂e.
- **Data source:** Electricity meters, supplier certificates, and regional emissions factors.

3. Scope 3 – Purchased goods & services (tCO₂e)

- **What:** Emissions embedded in bought goods.
- **Calc:** Spend-based (spend * sector factor) or activity-based (units * LCA factor). Clarify the method.
- **Unit:** tCO₂e.
- **Data source:** Procurement system, supplier LCA disclosures.

4. Energy intensity (kWh / unit)

- **What:** Energy consumption normalised by production, revenue, or FTE.
- **Calc:** Total energy (kWh) ÷ production units (or revenue ₹ or FTE).
- **Unit:** kWh/unit or kWh/₹m or kWh/FTE.
- **Best practice:** Use consistent normalisation across years.

5. % Renewable electricity

- **What:** Share of electricity covered by RE sources (on-site + contracted + RECs).
- **Calc:** (Renewable kWh / Total kWh) * 100.
- **Data source:** Solar plant meters, PPA statements, and REC registry.

6. Water withdrawal (m³) & water intensity (m³ / unit)



- **What:** Freshwater withdrawn from surface/ground/municipal sources.
- **Calc:** Sum of metered withdrawals; intensity = withdrawal ÷ unit.
- **Unit:** m³; m³/unit.

7. Waste diverted from landfill (%)

- **What:** Share of non-hazardous waste reused, recycled, or composted.
- **Calc:** (Reused + Recycled + Composted) ÷ Total waste generated * 100.
- **Unit:** %.

8. Hazardous waste generated (kg or t)

- **What:** Hazardous waste sent for treatment/disposal.
- **Data source:** EHS records, contractor manifests.

9. Product circularity / recycled content (%/kg)

- **What:** % of product/material that is recycled content.
- **Calc:** Recycled material weight ÷ total material weight * 100.

10. Emissions intensity (tCO₂e per unit revenue or per unit product)

- **Calc:** Total tCO₂e ÷ revenue (₹m) or ÷ production units.

Social (S)

11. Lost Time Injury Frequency Rate (LTIFR)

- **What:** Measure of workplace safety.
- **Calc:** (Number of lost time injuries × 1,000,000) ÷ Total hours worked.
- **Unit:** injuries per 1,000,000 hours.
- **Notes:** Use the local regulatory definition of lost time injury.

12. Total Recordable Incident Rate (TRIR)

- **Calc:** (Recordable incidents × 200,000) ÷ Total hours worked.
- **Units:** incidents per 200,000 hours.

13. % Employees covered by collective bargaining/union representation

- **Calc:** Employees in covered contracts ÷ total employees * 100.

14. Employee turnover (%) — voluntary & involuntary

- **Calc:** Number of leavers ÷ average headcount * 100.

15. 15% Women in the total workforce / in leadership



- **Calc:** Women employees ÷ total employees * 100; Women managers ÷ total managers *100.

16. Average training hours per employee (hrs / FTE)

- **Calc:** Total training hours delivered ÷ average FTE.

17. Employee engagement/inclusion index (survey score)

- **What:** Composite metric from an employee survey (scale 1–5 or 0–100).
- **Best practice:** Publish methodology and sample response rate.

18. % of suppliers audited for human rights / % high-risk suppliers audited

- **Calc:** Audited suppliers ÷ total suppliers (or high-risk subset) *100.

19. Number of substantiated complaints on human rights

- **Record:** Cases raised and resolved; time to resolution.

20. % workforce covered by health benefits / EAP utilisation rate (%)

- **Calc:** Employees with benefits ÷ total *100; EAP users ÷ eligible employees *100.

Governance (G)

21. Board independence (%)

- **Calc:** Independent directors ÷ total board seats *100.

22. Board gender diversity (%)

- **Calc:** Female directors ÷ total directors *100.

23. Average board tenure (years)

- **Calc:** Sum of director tenures ÷ number of directors.

24. % of employees completing anti-bribery training

- **Calc:** Trained employees ÷ total employees *100.

25. Number of confirmed corruption incidents / disciplinary actions

- **Track:** incidents by severity and remediation.

26. Time to remediate whistleblower cases (days)



- **Calc:** Average days between case submission and closure.

27. % of procurement spend covered by supplier ESG assessments

- **Calc:** Spend with assessed suppliers ÷ total spend *100.

28. Policy coverage index

- **What:** A scored index showing coverage of key policies (anti-corruption, human rights, climate, etc.).

29. ESG data assurance level

- **Qualitative:** None / Internal / Limited external / Reasonable external assurance.

30. Related-party transactions disclosed (count / total value)

6. Calculation notes & examples (practical formulas)

LTIFR example (digit-by-digit clarity)

- Suppose: 2 lost time injuries in a year; total hours worked = 500,000 hours.
- $LTIFR = (2 \times 1,000,000) \div 500,000 = 2,000,000 \div 500,000 = 4.0$ injuries per 1,000,000 hours.

Scope 2 (market-based) example

- Site electricity = 1,000,000 kWh; supplier provides attribute: 0.0 tCO₂e/kWh (100% RE PPA).
- Scope 2 market-based = $1,000,000 \times 0.0 = 0$ tCO₂e.

Emission factor usage

- Always cite **source & year** of emission factors (e.g., national grid factor 2024 = 0.5 kgCO₂e/kWh). Keep historical factors for comparability.

7. Normalisation & intensity metrics — why they matter

- **Normalisation** (per unit/product/revenue/FTE) allows year-on-year comparison independent of growth.
- **Select the right denominator:** manufacturing → per unit produced; services → per FTE or revenue.
- **Be consistent:** changing denominators year-to-year breaks trend analysis — if you must change, explain and restate comparatives.



8. Data aggregation & roll-up rules

- **Convert units** to a common base (e.g., kWh, m³, kg, tCO₂e).
- **Aggregation checks:** sum of site-level metrics must reconcile to corporate totals.
- **Currency consistency:** convert all financial figures to reporting currency using average or year-end FX (state method).

9. Frequency, cadence & dashboarding

- **Near-real-time:** energy meters, water meters, emissions monitoring (use dashboards for operations).
- **Monthly:** energy, water, waste, health & safety incidents, procurement KPIs.
- **Quarterly:** HR metrics, supplier audit status, governance KPIs.
- **Annually:** final ESG report, external assurance, Scope 3 deep-dive.
- Dashboard best practice: show trend, target vs actual, traffic light, variance commentary, and underlying data links.

10. Assurance & audit pathways

- **Internal review:** validation by data owners + internal audit spot checks.
- **Technical review:** methodology check by the sustainability team (emission factors, boundary).
- **External assurance:** limited or reasonable assurance by accounting/assurance firms for material KPIs (typically GHG, energy, water, LTIFR, DEI).
- **Supplier data assurance:** request third-party verification (certificates) or conduct supplier audits.

11. Data governance: roles & responsibilities

- **Board / ESG Committee:** approves KPIs, targets and assurance approach.
- **Chief Sustainability Officer / Head ESG:** overall owner of ESG reporting.
- **CFO / Finance:** ensures financial linkage, audit coordination, and accounting policies.
- **Data Owners (site/unit heads):** source data accuracy & sign-off.
- **IT / Data Team:** platform, integrations, security, lineage.
- **Internal Audit:** sample audits and control testing.
- **External Auditor / Assurer:** independent verification.

12. Common challenges & practical mitigations

- **Siloed data systems:** remedy with a data warehouse + canonical data model.
- **Manual processes & errors:** automate with meter-to-system integrations; reduce spreadsheets.
- **Scope 3 complexity:** prioritise categories using spend/emissions materiality; use supplier engagement and spend-based methods initially.
- **Inconsistent definitions:** publish a data dictionary and exposure matrix.
- **Low supplier response rates:** tie supplier sustainability to procurement contracts, offer capacity building, and use materiality to prioritise.



13. Best practices & quick checklist

1. Build a **data inventory** and lineage map.
2. Define **one source of truth** for each KPI.
3. Use **automated capture** where possible.
4. Maintain an **ESG data dictionary** and methodology document.
5. Apply **validation rules and reconciliation** controls.
6. Normalise metrics consistently.
7. Use **internal audits** and external assurance for key KPIs.
8. Publish **methodology** and emission factor sources in your report.
9. Prioritise **material** Scope 3 categories and phased improvements.
10. Present KPIs with **context** (targets, trends, actions).

14. Example KPI dashboard layout (recommended widgets)

- Top row: **Summary scorecard** (Total emissions, LTIFR, % Renewable, Board diversity %; targets vs actual).
- Middle: **Trends** (12-month rolling emissions, energy intensity, LTIFR).
- Side: **Top risks & mitigation status** (open CAPs).
- Bottom: **Drill-down** by site/business unit/supplier tier.

15. Annexe — Sample Data Template (columns for each data point)

- Metric_ID | Metric_Name | Unit | Site | Legal_Entity | Period_Start | Period_End | Value | Source_System | Data_Owner | Calculation_Method | Emission_Factor_Ref | Last_Validate | Comments | Approved_By

Use this template in your data warehouse to ensure traceability.

5. ESG Ratings & Benchmarking (MSCI, Sustainalytics, CRISIL)

1. Introduction: What Are ESG Ratings & Benchmarking?

ESG ratings evaluate a company's performance, risks, and policies on **Environmental, Social, and Governance** factors.

They are issued by independent agencies like **MSCI, Sustainalytics, and CRISIL**, and act as:

- Investor decision tools
- Risk assessment frameworks
- Peer comparison benchmarks
- Inputs for ESG funds and sustainability indices
- Signals of long-term resilience

Benchmarking compares a company's ESG performance against industry peers to understand relative strengths, weaknesses, and competitive positioning.

Today, ESG ratings affect:



- Access to capital
- Investor attractiveness
- Loan interest rates (ESG-linked loans)
- Brand and reputation
- Procurement eligibility
- Regulatory readiness

2. Why ESG Ratings Matter (Deep Dive)

A. Investor Decision-Making

- Investors rely on ESG ratings to avoid companies with high environmental, social, or governance risks.
- ESG ratings influence inclusion in sustainable funds and portfolios.

B. Risk Management

- Lower ratings mean higher perceived risk → reduced market confidence.
- Higher ratings mean lower risk → easier capital raising.

C. Corporate Behaviour Change

Ratings pressure companies to:

- Strengthen ESG policies
- Enhance disclosures
- Improve governance and transparency
- Adopt international reporting standards

D. Market Credibility

High ESG rating = stronger reputation, better customer trust, and higher stakeholder confidence.

3. Major ESG Rating Agencies

We cover three of the most influential agencies:

1. **MSCI ESG Ratings** – global institutional standard
2. **Sustainalytics ESG Ratings** – risk-based approach
3. **CRISIL ESG Scores** – India-focused benchmark

A. MSCI ESG Ratings

MSCI is one of the most widely used global ESG ratings by:

- Institutional investors



- Asset managers
- ESG funds
- Index providers

A.1 Purpose of MSCI Ratings

MSCI evaluates how well a company **manages the ESG risks and opportunities** relevant to its industry.

A.2 Rating Scale

AAA (Leader) → AA (Leader) → A → BBB → BB → B → CCC (Laggard)

- **AAA / AA:** Strong proactive ESG leadership
- **A / BBB:** Average performers
- **BB / B / CCC:** High unmanaged risks

A.3 Methodology

MSCI uses a **risk exposure vs risk management** assessment:

Step 1: Identify Key Issues by Industry

Examples:

- For IT → data privacy, cybersecurity, human capital
- For manufacturing → emissions, waste, supply chain
- For banks → lending transparency, governance

Step 2: Evaluate Exposure

Assesses:

- Business model risk
- Geographic risk
- Supply chain exposure
- Regulatory environment

Step 3: Evaluate Risk Management

Based on:

- Policies and codes
- Governance strength
- Targets and KPIs
- Internal systems & audit
- Third-party certifications



- Controversial history

Step 4: Assign Score

Weighted score aggregated to form the final MSCI rating.

A.4 What MSCI Rewards

- Strong governance and board independence
- Clear climate strategy
- Emission reduction targets
- Data privacy & cybersecurity controls
- Strong human capital development
- Responsible supply chain
- Transparent disclosures (GRI, TCFD, SASB)

A.5 What Lowers MSCI Scores

- Governance failures
- Corruption controversies
- Environmental violations
- Weak disclosures
- Poor diversity metrics
- Repeated safety incidents

B. Sustainalytics ESG Ratings – Deep Dive

Sustainalytics (Morningstar) focuses on **ESG Risk Ratings**, not performance.

B.1 Purpose

To measure the **level of unmanaged ESG risk** that could financially impact the company.

B.2 Risk Rating Range

- **Negligible Risk:** 0–10
- **Low Risk:** 10–20
- **Medium Risk:** 20–30
- **High Risk:** 30–40
- **Severe Risk:** >40

Lower score = Better ESG position.

B.3 Methodology

Step 1: Assess ESG Exposure

How exposed the company is to:



- Industry risks
- Supply chain risks
- Geographic risks
- Business model vulnerabilities

Step 2: Assess ESG Management

How well the company manages these risks:

- Strength of policies
- Governance effectiveness
- Reporting quality
- Assurance practices
- Safety systems
- Emissions controls

Step 3: Unmanaged Risk = Exposure – Management

This is the core metric.

B.4 What Sustainalytics Rewards

- Strong risk controls
- Robust safety and human rights programs
- High-quality data reporting
- Third-party certifications
- ISO systems (45001, 14001, 37001)
- Strong anti-corruption programs

B.5 What Lowers Scores

- Poor risk management structure
- High incident frequency (accidents, legal cases)
- Weak supply chain oversight
- Material controversies related to environment or governance
- Lack of transparency

C. CRISIL ESG Scores – Deep Dive (India-Specific)

CRISIL provides **India-centric ESG scores** aligned with:

- Indian regulatory landscape
- BRSR requirements
- Indian environmental & labor laws
- Priority sector insights



C.1 Purpose

To provide a realistic ESG evaluation for **Indian businesses** that considers local risks, compliance, and sector expectations.

C.2 Scoring Scale

CRISIL uses a **numeric score from 1 to 100**, where:

- **81-100:** Leadership
- **61-80:** Strong
- **41-60:** Moderate
- **21-40:** Weak
- **0-20:** Poor

C.3 Methodology

Component Scoring

CRISIL scores individual ESG pillars:

- **E (Environmental):** pollution, resource use, emissions
- **S (Social):** labour laws, safety, DEI, welfare
- **G (Governance):** ethics, board independence, transparency

India-Specific Criteria

- Compliance with Indian labour codes
- BRSR Core metrics
- Energy use relative to local benchmarks
- Environmental clearances, waste norms
- Local supply chain risks
- CSR performance (since mandatory in India)

Weightage varies by industry

E.g.,

- Manufacturing → E-heavy
- IT/Services → S & G-heavy
- Banking → G-heavy

C.4 What CRISIL Rewards

- Strong compliance with local environmental laws
- Robust CSR aligned with national priorities
- Local skill-building programs
- Ethical governance & anti-corruption programs



- Transparent BRSR reporting
- High resource efficiency
- Clean regulatory record

C.5 What Lowers CRISIL Scores

- Environmental violations (pollution, waste norms)
- Governance failures
- Weak BRSR disclosures
- Labour law violations
- Safety incidents
- Poor community relations
- Weak board diversity

4. ESG Benchmarking — Deep Dive

Companies benchmark themselves against peers:

A. Peer Comparison

- Compare MSCI/Sustainalytics/CRISIL scores with competitors.
- Identify gaps in policies, performance, or disclosures.

B. Industry Standards

Use frameworks like:

- GRI
- SASB
- TCFD
- BRSR

To compare performance on metrics such as:

- Carbon intensity
- Diversity ratios
- Waste & water metrics
- Governance quality

C. Rating Benchmark Reports

Used by:

- Investors
- Regulators
- Analyst reports
- Procurement teams



Helps companies understand where they rank globally and locally.

5. How Companies Can Improve ESG Ratings

Environmental

- Set science-based carbon targets
- Move to renewable energy
- Improve waste & water management
- Strengthen disclosure (GRI, CDP, TCFD)

Social

- Strong DEI programs
- OHS improvements (LTIFR, TRIR)
- Supply chain human rights audits
- Employee training & well-being initiatives

Governance

- Increase board independence
- Strengthen whistle-blower systems
- Anti-corruption training
- Transparent disclosures
- Diverse board composition

Data & Assurance

- Automate ESG data collection
- Seek external assurance
- Improve quality & completeness of reporting

6. Case Study: Reliance Industries' ESG Scorecard (Detailed & Authentic Analysis)

1. Introduction: Why Reliance Industries Is a Crucial ESG Case Study

Reliance Industries Limited (RIL) is one of India's largest conglomerates, spanning:

- Energy & petrochemicals
- Retail
- Telecom (Jio)
- New energy & renewables
- Digital platforms



Because of its **high environmental footprint**, large workforce, massive supply chain, and global investor profile, Reliance is expected to maintain strong ESG standards.

RIL publicly reports its sustainability progress through:

- Annual ESG Report
- Integrated Annual Report
- TCFD-aligned disclosures
- BCSR (mandatory for top 1,000 companies in India)
- External assurance (select KPIs)

This makes RIL a **high-value ESG benchmark case** in India.

2. Reliance Industries' ESG Strategy Overview

Reliance follows a **“Three-Pronged ESG Pathway”**:

1. **Transform the current energy business**
→ Lower emissions, efficiency, circularity.
2. **Build a new green energy ecosystem**
→ Solar, hydrogen, energy storage.
3. **Deliver inclusive growth for India**
→ Community development, rural upliftment, and women empowerment.

This creates a balanced ESG roadmap aligned with India's net-zero ambitions.

3. Environmental Scorecard

Reliance is historically an energy-intensive company. However, its environmental push has grown significantly.

3.1 Carbon Emissions & Transition Strategy

A. Net-Zero Commitment

- RIL is committed to becoming **Net Zero by 2035**, ahead of many global energy peers.
- Focus areas:
 - Carbon capture
 - Low-carbon materials
 - Green hydrogen
 - Renewable energy penetration

B. Emission Reduction Actions

- Energy efficiency projects in refineries
- Use of waste heat recovery systems
- Zero liquid discharge (ZLD) in many facilities
- Electrification of operations where feasible



C. GHG Emission Disclosure

- Reports **Scope 1 and Scope 2** emissions transparently
- Slowly expanding **Scope 3** categories
- Uses industry-accepted methodological frameworks

3.2 Renewable Energy Investments

Reliance is building the world's largest **integrated renewable energy manufacturing ecosystem**:

1. **Solar PV Gigafactory (Silicon to Solar Module)**
2. **Green Hydrogen Electrolyser Gigafactory**
3. **Fuel Cell Gigafactory**
4. **Energy Storage Battery Gigafactory**

Goal: 100 GW renewable capacity by 2030

These projects will drastically reduce Reliance's environmental footprint and shift India's energy mix.

3.3 Water Management

Reliance reports:

- Water recycling
- Rainwater harvesting
- Zero liquid discharge in new facilities
- Desalination plants (for refineries)

KPIs:

- Freshwater intensity
- Water recycled (%)
- Wastewater discharge metrics

3.4 Waste Management & Circularity

RIL is one of India's largest recyclers of PET and plastics.

Key programs:

- **R|elan Circular Polyester Initiative**
- Mechanical and chemical recycling
- Plastic waste collection centres across India

Reliance's waste-to-value approach strengthens circular economy leadership.



4. Social Scorecard

Reliance has one of India's largest workforce and community development footprints.

4.1 Human Capital & Labour Practices

A. Workforce Strength

- 3,00,000+ direct & indirect employees
- Large temporary & contract workforce monitored under strict compliance

B. Health & Safety (EHS)

- ISO 45001-certified systems
- Safety KPIs (TRIR, LTIFR) disclosed in annual reports
- Digital safety incident reporting
- Behaviour-based safety programs

C. HR Practices

- Skill-building academies (especially for Jio & Retail)
- Leadership development programs
- Diversity, Equity & Inclusion programs (though gender ratio is still improving)

4.2 Community Development (Reliance Foundation)

Reliance Foundation is one of India's largest CSR arms.

Key initiatives:

- **Rural transformation**
- **Women empowerment programs**
- **Healthcare (Reliance hospitals, mobile medical units)**
- **Education scholarships**
- **Disaster relief**
- **Farmer productivity programs**
- **Digital literacy initiatives**

Millions of beneficiaries across India.

4.3 Supply Chain Social Responsibility

Reliance conducts:

- Supplier audits
- Labour compliance checks
- Human rights due diligence in EPC & retail supply chains
- Vendor assessment on environment/labour practices



This supports global ESG expectations for large manufacturers.

5. Governance Scorecard

Governance is one of Reliance's strongest pillars—especially after the transformation from a family-led firm to a professionally governed corporation.

5.1 Board Structure & Accountability

- 50%+ Independent Directors
- Audit Committee, CSR Committee, Risk Committee, NRC
- Board oversight on ESG through dedicated committees
- Clear separation of leadership roles
- External experts appointed to strengthen governance

5.2 Policies & Ethical Governance

Reliance has strong governance policies:

- Code of Conduct
- Anti-Corruption & Anti-Bribery Policy
- Whistle-blower Policy
- Human Rights Policy
- Sustainability & Climate Policy
- Data Privacy & Cybersecurity Procedures

Whistle-blower mechanism includes:

- Anonymous reporting
- Third-party managed channels
- Audit Committee oversight

5.3 Transparency & Reporting

Disclosures align with:

- GRI
- SASB
- TCFD
- Integrated Reporting
- BRSR (India)
- Carbon accounting (GHG Protocol)

Assurance:

- External auditing on key ESG KPIs
- Internal ESG audits and risk assurance



6. ESG Ratings: Reliance Performance Analysis

MSCI Rating

Reliance typically holds a **mid-tier rating** (e.g., BBB / A), improving due to:

- New energy initiatives
- Governance enhancements
- Social programs

However, emissions intensity remains a challenge due to legacy business.

Sustainalytics

RIL often falls in the **Medium Risk category**, because:

- Exposure to high-emission industries is high
- Risk management is improving but still evolving
- Petrochemicals inherently carry transition risks

CRISIL ESG Score

Reliance performs well in:

- Governance
- Social (CSR, skill-building, community programs)
- Energy transition efforts

But carries:

- High environmental compliance burden
- Emissions risks
- Pollution control expectations

7. Key Strengths in Reliance's ESG Scorecard

1. Strong Governance & Compliance

- Independent board
- Clear oversight mechanisms
- Best-practice disclosures

2. Massive Renewable Energy Investments

- Gigafactories
- Green hydrogen plans
- Solar manufacturing leadership
- Net-zero roadmap



3. Social Leadership Through Reliance Foundation

- Millions of beneficiaries
- Deep rural and community impact
- Healthcare and disaster relief at the national scale

8. Key Challenges & ESG Risks

1. High Emission Footprint

Petrochemical operations make Scope 1 & 2 emissions high.

2. Environmental Exposure

- Air and water pollution risks
- Regulatory burden
- Waste management in refineries

3. Supply Chain Complexity

Retail & petrochemicals create:

- Human rights risks
- Labour law compliance challenges

4. Climate Transition Risk

Shift from fossil fuel to renewable energy requires a large investment and time

9. How Reliance Is Improving Its ESG Profile

Environmental Improvements

- 100 GW renewable energy target
- Circularity (plastic recycling)
- Carbon capture & storage research
- Water recycling across facilities

Social Improvements

- Strong hiring & skilling programs
- Employee welfare initiatives
- Women empowerment projects

Governance Improvements

- Stronger Board oversight



- Transparent disclosures
- Ethical systems automation
- Zero-tolerance corruption policy



Quiz Question and Answer

1. ESG integration improves financial performance mainly by:

- A. Increasing operational risks
- B. Reducing regulatory penalties and improving efficiency
- C. Avoiding long-term investments
- D. Limiting innovation

Answer: B

2. Companies with strong ESG performance often experience:

- A. Higher cost of capital
- B. Lower investor confidence
- C. Better access to sustainable finance
- D. Higher employee attrition

Answer: C

3. A major way ESG drives profitability is:

- A. Through reputational damage
- B. Improved resource efficiency & cost savings
- C. By increasing operational errors
- D. Ignoring compliance

Answer: B

4. Strong ESG governance directly reduces:

- A. Board diversity
- B. Brand equity
- C. Fraud, corruption, and financial misstatements
- D. Resource optimisation

Answer: C

5. Investors reward ESG-positive companies with:

- A. Higher interest rates
- B. Premium valuations and stable returns
- C. Lower market visibility
- D. Reduced liquidity

Answer: B

6. ESG-linked executive compensation helps improve:

- A. Long-term strategic alignment
- B. Short-term speculation
- C. Shareholder conflicts



D. Workforce disengagement

Answer: A

7. Carbon reduction initiatives often lead to:

- A. Higher operational costs
- B. Lower energy expenses
- C. Increased emissions
- D. Higher supply chain risk

Answer: B

8. ESG reduces financial volatility because it:

- A. Increases legal risks
- B. Strengthens corporate resilience
- C. Decreases transparency
- D. Eliminates compliance systems

Answer: B

9. A company with strong ESG disclosure enjoys:

- A. Lower access to global markets
- B. Higher investor trust
- C. Weak credit ratings
- D. Poor market reputation

Answer: B

10. ESG-driven innovation contributes to profitability by:

- A. Creating obsolete technologies
- B. Reducing market competitiveness
- C. Opening up new sustainable business models
- D. Increasing regulatory breaches

Answer: C

11. Green finance refers to:

- A. Investments with no environmental considerations
- B. Financial activities supporting sustainable projects
- C. Loans without environmental compliance
- D. Traditional banking without ESG alignment

Answer: B

12. ESG funds prefer companies that:

- A. Ignore climate risks
- B. Engage in irresponsible governance
- C. Demonstrate strong sustainability performance



D. Have no ESG reporting

Answer: C

13. Green bonds are typically used for projects such as:

- A. Coal mining
- B. High-carbon manufacturing
- C. Renewable energy & energy efficiency
- D. Illegal extraction projects

Answer: C

14. Sustainable investing reduces:

- A. Long-term value creation
- B. Environmental and governance risks
- C. Investor trust
- D. Transparency in reporting

Answer: B

15. Impact investing focuses on:

- A. Maximising profits without social benefit
- B. Projects that produce measurable social/environmental impact
- C. Non-transparent portfolios
- D. High-carbon ventures

Answer: B

16. ESG integration into capital markets:

- A. Weakens corporate responsibility
- B. Strengthens climate-risk assessment
- C. Reduces stakeholder engagement
- D. Discourages transparency

Answer: B

17. Social bonds fund:

- A. Luxury products
- B. Activities harming social welfare
- C. Affordable housing & healthcare
- D. Tax evasion activities

Answer: C

18. Investors choose sustainable funds to:

- A. Increase ESG controversies
- B. Reduce long-term portfolio risk
- C. Support non-compliant companies



D. Avoid transparency

Answer: B

19. A sustainability-linked loan (SLL) offers:

- A. Higher interest rates for poor ESG performance
- B. Lower interest rates for achieving ESG targets
- C. No connection to ESG performance
- D. Penalties for transparency

Answer: B

20. ESG ratings play a crucial role in:

- A. Portfolio devaluation
- B. Investment screening & decision-making
- C. Hiding governance failures
- D. Increasing regulatory risk

Answer: B

21. ESG compliance primarily reduces:

- A. Operational efficiency
- B. Ethical leadership
- C. Legal, environmental & reputational risks
- D. Governance transparency

Answer: C

22. Strong environmental compliance prevents:

- A. Pollution-related penalties
- B. Waste reduction
- C. Energy savings
- D. Water conservation

Answer: A

23. A major governance risk addressed by ESG is:

- A. Transparent disclosures
- B. Board accountability
- C. Corruption and bribery
- D. Innovation initiatives

Answer: C

24. Social compliance helps avoid:

- A. Workforce well-being
- B. Human rights violations
- C. Employee engagement



D. Training programs

Answer: B

25. ESG-driven supply chain audits reduce:

- A. Greenwashing risks
- B. Human rights oversight
- C. Operational disruptions from unethical vendors
- D. Transparency

Answer: C

26. ESG helps companies anticipate:

- A. Future regulatory changes & climate risks
- B. Short-term stock volatility
- C. HR disengagement
- D. Unplanned capital expansion

Answer: A

27. Internal ESG audits detect:

- A. Data integrity issues & non-compliance
- B. Consumer interests
- C. Talent acquisition needs
- D. Market expansion

Answer: A

28. Human rights risk mitigation prevents:

- A. Reputational and legal crises
- B. Employee well-being
- C. Customer engagement
- D. Innovation

Answer: A

29. Transparent ESG reporting reduces:

- A. Greenwashing allegations
- B. Investor trust
- C. Compliance strength
- D. Market leadership

Answer: A

30. Climate risk strategy includes:

- A. Ignoring emissions
- B. Scenario analysis & transition plans
- C. Weak governance



D. Poor supply chain controls

Answer: B

31. ESG branding helps companies:

- A. Hide their sustainability efforts
- B. Build trust with stakeholders
- C. Increase regulatory investigations
- D. Reduce corporate transparency

Answer: B

32. Stakeholder communication must be:

- A. Selective and biased
- B. Transparent, frequent & data-backed
- C. Avoided in high-risk industries
- D. Ignored by leadership

Answer: B

33. A company strengthens its ESG brand by:

- A. Publishing vague sustainability claims
- B. Delivering verified impact stories
- C. Concealing controversies
- D. Avoiding stakeholder dialogue

Answer: B

34. Internal ESG communication improves:

- A. Employee confusion
- B. Workforce alignment & motivation
- C. HR disengagement
- D. Operational failures

Answer: B

35. Social media is an important ESG tool because it:

- A. Reduces customer awareness
- B. Enables transparent sustainability storytelling
- C. Eliminates stakeholder visibility
- D. Discourages brand loyalty

Answer: B

36. Greenwashing occurs when:

- A. ESG impact is independently verified
- B. Companies make false sustainability claims
- C. All stakeholders are engaged



D. Reporting is transparent

Answer: B

37. Effective stakeholder engagement requires:

- A. Ignoring supply chain partners
- B. Two-way communication & feedback loops
- C. Avoiding community initiatives
- D. Eliminating transparency

Answer: B

38. Authentic ESG branding depends on:

- A. Actual impact + transparent reporting
- B. Fake data
- C. Unverified claims
- D. Poor governance

Answer: A

39. Customers reward companies with:

- A. Poor ethical standards
- B. Weak environmental responsibility
- C. Strong ESG and purpose-driven branding
- D. No stakeholder transparency

Answer: C

40. ESG communication ultimately drives:

- A. Lower trust
- B. Stronger brand equity & stakeholder loyalty
- C. Increased corruption
- D. Supply chain failures

Answer: B

41. "Rise for Good" is primarily focused on:

- A. Profit-only maximization
- B. Using business to drive positive social and environmental impact
- C. Reducing stakeholder engagement
- D. Limiting innovation

Answer: B

42. Key pillars of Mahindra's ESG approach include:

- A. Zero community engagement
- B. Ethical business, sustainability, and people development
- C. Avoiding DEI



D. High-emission projects

Answer: B

43. Under "Rise for Good," Mahindra focuses strongly on:

- A. Sustainable mobility & climate action
- B. Increasing carbon footprint
- C. Weak governance
- D. Poor supply chain oversight

Answer: A

44. A flagship sustainability initiative by Mahindra is:

- A. Unethical sourcing
- B. Carbon pricing and internal carbon tax
- C. Increasing waste
- D. Ignoring climate goals

Answer: B

45. Mahindra's strategy strengthens its ESG ratings by:

- A. Reducing transparency
- B. Demonstrating measurable sustainability impact
- C. Hiding climate risks
- D. Weak human rights policy

Answer: B